

Vision. Overview. Focus.

Presentation VentusVentures Corporate Group

Mission Statement

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»Where all think alike, no one thinks very much.«

(Walter Lippmann, Journalist)

Development and implementation of individual and tailor-made solutions is our main goal for which we work with passion and conviction.

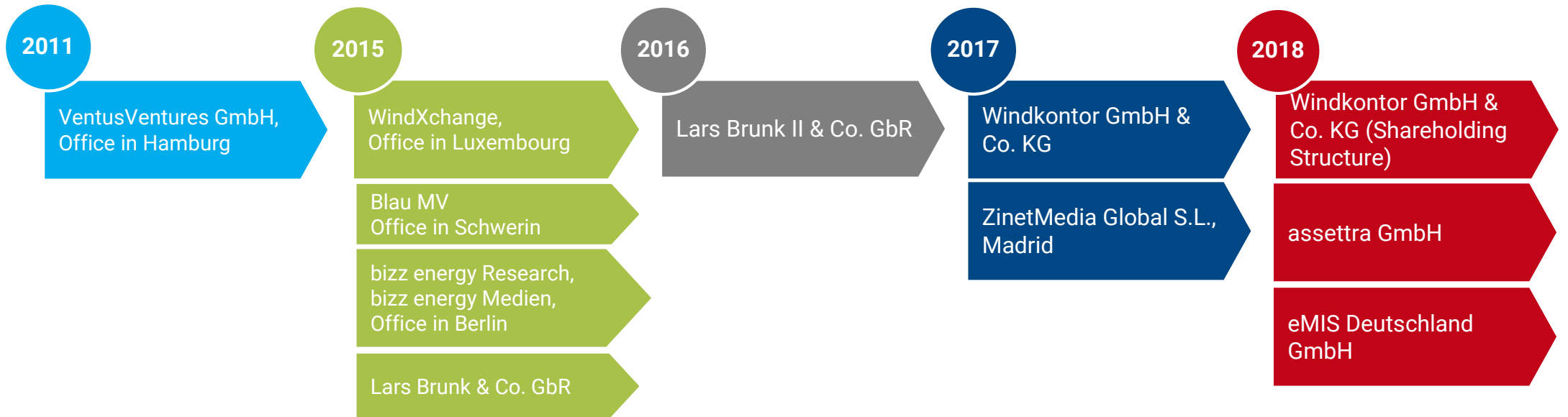
Values to which we are committed:

- Respect
- Reliability
- Inspiration
- Innovation

Milestones – review of the passed seven years

Starting in 2011

VentusVentures was founded in Hamburg in September 2011 as an owner-managed company. The group provides consulting and administration services for customers in the energy industry including advice concerning refinancing issues. In addition, the VentusVentures Group develops projects for its own balance sheet. Long-term cooperations with our main partners support the development of the group.

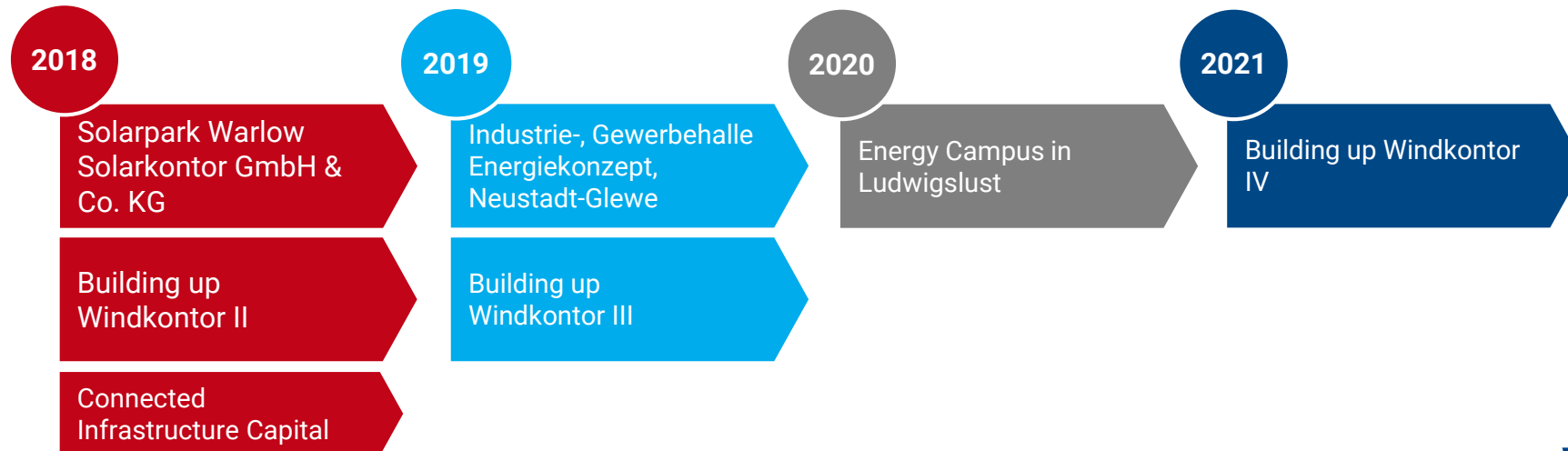


Milestones – growth strategy will be continued

Outlook for the next three years

The VentusVentures Corporate Group will continue its growth path in the coming three years. Our 2017 investments made in Mecklenburg-Vorpommern, Schleswig-Holstein, Brandenburg and Santiago de Chile will ensure a balance sheet growth to EUR 200 million in 2020/2021. In 2018 VentusVentures has developed new and sustainable e-mobility concepts for public transportation in rural areas.

The foundation of assettra, a joint venture with the stock exchange Düsseldorf, Hamburg and Hanover, strengthens our service business. The growth is thus geared towards both divisions, i.e. consulting and service divisions.



Customer focus and strategic partnerships

Our brands

The development of the different brands strengthens our growth.

The VentusVentures Group is positioned with various brands. Each brand is focused on market and customer segments. Long-term strategic partnerships can be implemented faster and more targeted.

assettra
trading assets

**bizz
energy.**

BLAU
MI

CiC
connected
infrastructure capital

eMIS

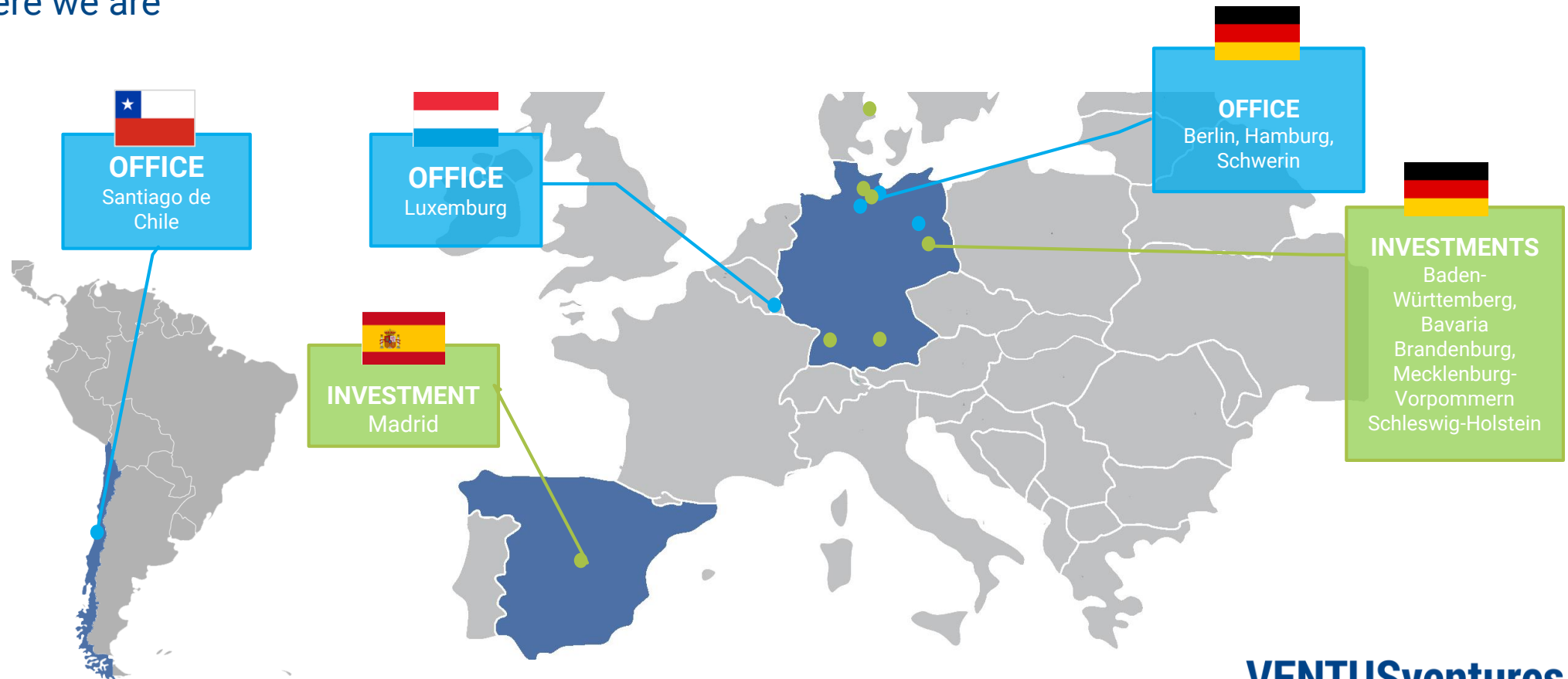
SOLAR
KONTOR

VENTUS
ventures

WIND
KONTOR

Investments and services businesses

Where we are



karten: designed by freepik

Windkontor II GmbH & Co. KG

- **Concept:** Selection of another portfolio of operational wind parks and acquisition of co-investors.
- **Investment** for our own balance sheet



Windpark in Brandenburg

- **Concept:** Planning and construction of the onshore wind park
- **Sale** of the wind park
- **Strengthening** of the service business



Solar park in Mecklenburg-Vorpommern

- **Acquisition** of the appropriate site
- **Project development and construction** of the solar park
- **Investment** for our own balance sheet



assetra

- **Concept:** Joint venture with the stock exchange Düsseldorf, Hamburg, Hanover
- **Trading platform** for shares of operational wind parks and solar parks



Energy Campus in Ludwigslust



- **Concept:** Construction and operation of an Energy Campus in Ludwigslust with living areas for seniors and youngsters, day nursery and small businesses
- **Cooperation:** Implementation of the project with regional partners and nationally oriented operators
- **Long-term investment** of VentusVentures

Industry and commercial hall with energy concept



- **Concept:** Development of an attractive concept for the use of geothermal energy
- **Cooperation** with WEMAG
- **Investment** of the VentusVentures Corporate Group in commercial real estate

Chile – geographical extension



- **Consulting and service business** for regional energy suppliers and international funds

eMIS Deutschland



- **Concept:** Implementation of e-mobility in public transportation in rural areas combined with energy storage and development of innovative concepts
- **Service business** of the VentusVentures Corporate Group and strengthening of the balance sheet

Wind park in Brandenburg



- **Location:** Spreewald
- **Turbine type, number of turbines:** 1 x Siemens SWT-3.15-142 , 1x SWT-3.2-113
- **Total rated output :** 6,35 MW
- **Hub height:** 127,5 m und 129 m
- **Operation:** Q3 and Q4, 2017

Services VentusVentures

- Turnkey construction
- Structuring and closing of financing contract
- Selection of the turbine manufacturer, negotiation and closing turbine delivery contract
- Support of the approval process
- General contracting and project management

Windkontor GmbH & Co. KG



- **Concept:** Launching of a shareholding structure of a wind park portfolio with a co-investor
- **Total nominal output:** 39 MW
- **Number of turbines:** 18

Services VentusVentures

- Selection of the portfolio
- Development of an appropriate finance structure
- Acquisition of a co-investor
- Contract negotiations

Wind park in Bavaria



- Location: Oberfranken
- Turbine type, number of turbines: 5 x Nordex N 117
- Total nominal output: 12 MW
- Hub Height: 140 m
- Operation: 09, 2015

Services VentusVentures

- Acquisition of the project company
- Structuring and closing of the financing contract
- Negotiation and closing of turbine delivery contract with turbine manufacturer
- General contractor and project management

Windpark in Baden-Württemberg



- Standort : Black Forrest
- Turbine type, number of turbines : 2 x N 117
- Total nominal output : 4,8 MW
- Hub Height e: 140 m / 120 m
- Operation: Q2, 2016

Services VentusVentures

- Acquisition of the project company
- Structuring and closing of the financing contract
- Negotiation and closing of turbine delivery contract with turbine manufacturer
- General contractor and project management

Marketing geothermal energy Neustadt-Glewe



- Location: Business park Neustadt-Glewe
- Customer: WEMAG AG

Services Blau MV

- Marketing activities (Booklet, Video) to promote the supply of geothermal energy
- Acquisition of new customers in the city area
- Negotiations with city council, administration and economic development (Wifög)

Initiation and conducting proceedings to obtain a permission for a wind park



- Location: Mecklenburg-Vorpommern
- Customer KWE New Energy

Services Blau MV

- Seeking necessary approvals by the ministry responsible for „Zielabweichungsverfahren“ (ZAV)
- Representation of interests of the landowners towards the community, representatives from administration and politics

Videoproductions



Image-, Product-, explanatory video

- „How to properly organise energy efficiency project“ (05.04.2018)
- „Action day electric mobility“ (02.09.2017)
- Practical day operational climate protection (27.06.2017)
- iSpin-Technology (27.07.2017)

Customers: Klimaschutz-Unternehmen e.V., ROMO Wind Deutschland GmbH

Services bizz energy Research

- Coordination, Preproduction, Production, Postproduktion

Fireside conversations



Exclusive circle of participants, approx. 30 persons

„Change through hydrogen“ (27.11.2017, Schwerin Castle)

- Moderation bizz energy Research

Customer: GE Power AG

Sponsor: NOW GmbH

Services bizz energy Research

- Coordination
- Organisation
- Moderation

Special newsletter



Digital Offer.

Placement of a brand message in a professional editorial environment.

- **Registered recipients:** more than 3.700
- **Individual** design
- **Individual and specific** messages

Customers: EW Medien/BDEW Kongress 2018, Solar Promotion/The smarter E 2018

Services bizz energy Medien

- Conception and implementation

External Moderation



Panel discussions, conventions, specialised conferences

- Event moderation
- „Tenders wind onshore – a success story?“

Customer: BWE Landesverband Hamburg

Services bizz energy Medien

- Moderation

Our Group Management



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Sebastian Egbers
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